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• NeoPath Networks Names Alan Baratz President And CEO
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NeoPath Networks Inc., a provider of switch appliances designed to manage network file storage, said that it has named Alan Baratz president and chief executive.

Rajeev Chawla, the company's founding CEO, will now serve as executive vice president of products.

Baratz, a venture advisor with Gabriel Venture Partners, met the company last fall as NeoPath was raising its Series B round. Gabriel Venture Partners led the \$12 million round, and Baratz said a recruiter approached him about the CEO post shortly after the round closed in September.

Baratz is perhaps best known as the first president of Sun Microsystems Inc.'s Java Software group, a post he left in 1999. Most recently, he has served as chief executive for publicly traded software company Versata Inc. He remains on the board of that company. Baratz has also served as chief executive for Delphi Internet, and for software company Zaplet Inc. He has also worked as a managing director with private equity firm E.M. Warburg Pincus & Co.

Santa Clara, Calif.-based NeoPath provides network file management products designed to allow better utilization of existing storage resources. The company's File Director product is a network file switch that aims to make existing storage more flexible and economical by creating directory tree structures out of existing shares and exports.

The company launched version 1.0 of File Director in December.

Baratz begins his post this week. "The first goal is to focus on building the business with a combination of sales and OEM partnerships," he said. "Then we'll look at how we can enhance the product."

Baratz joins a company board that includes Chawla, along with his fellow Gabriel Venture Partners General Partner Navin Chaddha, August Capital's Vivek Mehra, DCM-Doll Capital Management General Partner Rob Theis and Stanford University professor Rajeev Motwani.

Formed in April 2002, NeoPath has raised more than \$18 million from investors including August Capital, DCM-Doll Capital Management, DotEdu Ventures, Gabriel Venture Partners, and from individual investor Bill Joy.

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